

# Magnolia's Compendia Submission Helped Client Obtain Payer Coverage

## Situation

A pharma company asked Magnolia to **evaluate the likelihood** that a drug compendia would support an off-label dose for a drug with an FDA-approved maximum dose.



## Approach

- Magnolia **reviewed all compendia listings** for the drug and identified which drug compendia offered the **best opportunity**
- Based on similar data provided by a comparator, one **compendium was selected** for the pharma company to submit its data



## Outcomes

- Magnolia partnered with the pharma company to **build a data packet** for compendium submission
- This data packet included clinical studies supporting tolerability at the higher, off-label dose
- Upon **favorable compendium listing** of this product, the pharma company secured payer coverage for off-label, higher-dose use with federal programs and several key commercial payers

